

# Abdurakhman Zulumkhanov

**CPO · Growth Mentor · Value Engineer**

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## Profile

Seasoned CPO and Growth Mentor with 15+ years steering product development and strategic initiatives across SaaS, e-commerce, proptech, automotive, EdTech, social media, and AI / machine translation.

Built and scaled multiple B2B and B2C products, including one of the earliest large language models (LLM) in 2013. Excel at helicopter-view strategic thinking, translating business goals into clear value propositions, mentoring and motivating teams, and embedding AI/ML solutions for automation and growth. Proven track record leading cross-functional teams and driving international expansion in Europe, the Middle East, and Asia.

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## Work Experience

### Hyperskill Venture Studio — EIR Mentor

October 2025 — Present · Belgrade, Serbia

- Mentor and coach entrepreneurs-in-residence and their teams to successfully build and scale products
- Partner with the administrative team to define and track key performance metrics for portfolio companies

### ULTRA.VC — Growth Partner / Startup Mentor

March 2025 — December 2025 · Belgrade, Serbia

- Mentored founders and teams throughout a 3-month accelerator programme
- Clarified target audiences, market segments, and value propositions; prepared founders for high-impact demo-day pitches

### 4PM Ventures — Value Engineer / Startup Mentor

June 2024 — August 2024 · Belgrade, Serbia

- Mentored health-tech teams to identify target audiences, market segments, and value propositions
  - Prepared pitch decks and coached teams for successful demo-day presentations
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## **Mentor & Coach for Innovative Businesses and Startups**

2023 — Present · Belgrade, Serbia

- Delivered strategic clarity by creating tailored, actionable roadmaps aligned with business goals — enabling clients to navigate uncertainty and focus on high-impact priorities
- Optimised operations and increased efficiency by streamlining day-to-day processes, eliminating bottlenecks, and strengthening team capabilities
- Drove sustainable growth and financial stability by designing and executing customer-acquisition, sales, and funding strategies

## **eyezon — Chief Product Officer**

2022 — 2024 · Belgrade, Serbia

- Led cross-functional teams and streamlined the company backlog in alignment with business requirements, optimising team costs and time-to-ship metrics
- Orchestrated strategic growth initiatives by identifying opportunities, testing hypotheses, and capitalising on insights — resulting in an expanded product value proposition and feature set
- Identified and managed integrations with third-party service vendors for key automation solutions

## **Vegberry — Digital Director**

2018 — 2022 · Dubai, UAE

- Oversaw end-to-end development of an e-commerce platform from ideation to successful launch — managing project prioritisation, implementation methods, and product tracking
- Led cross-departmental collaboration to introduce new features, fostering alignment between technology, marketing, and operations teams
- Managed integration processes with third-party service vendors

## **YZER GROUP — Product Manager**

2015 — 2017 · Dubai, UAE

- Led internal development and operations teams to enhance product functionality — contributing to the rapid success of industry-leading real estate and automotive portals within 3 months of launch
- Collaborated with stakeholders to identify, prioritise, and implement new features — improving user experience and market competitiveness while growing LTV and MRR

## **Multillect — COO**

2010 — 2015 · Dubai, UAE

- Directed the development of advanced machine translation technology — IT solutions, native iOS and Android applications, and web platforms (including one of the first LLMs in 2013)
- Prepared and delivered compelling product presentations to prospective partners and investors — driving business growth and strategic partnerships

## **Saltie — Product Manager**

2009 — 2010 · Pattaya, Thailand

- Managed a boutique web studio specialising in website development and localisation
  - Served as both Product Manager and Key Accounts Manager — optimising the client pipeline and delivery process
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## **Education**

**2004 — 2005:** Grinnell College, Grinnell, IA, USA

**1998 — 2003:** Moscow State Linguistic University — B.A. Linguistics, Moscow, Russia

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## **Certificates**

- Business Growth Tracker — Growth Tracking School, December 2023
  - Product Heroes — product management course, August 2019
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## **Skills & Languages**

**Core skills:** Product Management, Business Analytics, Business Development, System Thinking, Growth Mentoring, Agile / Scrum / JIRA

**Soft skills:** Communication, Analytical Thinking, Presentation

**Languages:** Russian (native), English (C2), Turkish (intermediate)